

## Greater Albuquerque Area Housing Trends – November 2001

Class I (Existing Single-Family Detached) and Class II (Existing Condo/Townhome/Patio Home Attached) Homes Areas 1-18, 21-29, 69-76

| Month:   | 2001       | 2000      | 2001      | 2000      | 2001      | 2000      | 2001       | 2000    | NEW LI            | ISTINGS      |  |
|----------|------------|-----------|-----------|-----------|-----------|-----------|------------|---------|-------------------|--------------|--|
| November | Avg. Sales | 0         | Avg. Int. | Avg. Int. | Sales     | Sales     | Contracts  |         | Class I & II      | Class I & II |  |
|          | Price      | Price     | Rate      | Rate      |           |           | Written    | Written | November '01      | November '00 |  |
| Class I  | \$153,888  | \$156,241 | 6.49%     | 7.75%     | 520       | 469       | 565        | 395     | 961               | 1,007        |  |
| Class II | \$97,157   | \$99,186  |           |           | <u>74</u> | <u>52</u> | <u>_79</u> | 28      | <u>    113   </u> | <u>119</u>   |  |
|          |            |           |           |           | 594       | 521       | 644        | 423     | 1,074             | 1,126        |  |

|            | iber 2001 Sales<br>Iass I | November 2<br>Class II |           | Total Per<br>Clas | •            | Total Pendiı<br>Class II | ngs       |
|------------|---------------------------|------------------------|-----------|-------------------|--------------|--------------------------|-----------|
| Areas 1-   | 12 364                    | Areas 1-12             | 68        | Areas 1-12        | 418          | Areas 1-12               | 69        |
| Area       | 13 9                      | Area 13                | 0         | Area 13           | 7            | Area 13                  | 1         |
| Areas 14-  | 16 66                     | Areas 14-16            | 5         | Areas 14-16       | 69           | Areas 14-16              | 4         |
| Area       | 17 3                      | Area 17                | 0         | Area 17           | 2            | Area 17                  | 0         |
| Area       | 18 9                      | Area 18                | 0         | Area 18           | 14           | Area 18                  | 0         |
| Areas 21-2 | 29 34                     | Areas 21-29            | 0         | Areas 21-29       | 28           | Areas 21-29              | 0         |
| Areas 69-  | 76 <u>35</u>              | Areas 69-76            | _1        | Areas 69-76       | _27          | Areas 69-76              | 5         |
| TOTAL      | 520                       | TOTAL                  | 74        | TOTAL             | 565          | TOTAL                    | 79        |
| November   | Median Price '            | 01 Median              | Price '00 | 3rd Quarter       | Median Price | '01 Median               | Price '00 |
| Class 1    | 129,900                   | 131,000                |           | Class 1           | 130,000      | 13                       | 2,500     |
| Class 2    | 97,000                    | 92,812                 |           | Class 2           | 101,000      | ç                        | 5,000     |

| November 2001 Sales      |  |  |  |  |  |
|--------------------------|--|--|--|--|--|
| Class I & II             |  |  |  |  |  |
| By Price Range           |  |  |  |  |  |
| Areas 1-18, 21-29, 69-76 |  |  |  |  |  |

| Class               |     | Class II            |    |
|---------------------|-----|---------------------|----|
| \$1-\$99,999        | 121 | \$1-\$99,999        | 42 |
| \$100,000-\$199,999 | 305 | \$100,000-\$199,999 | 32 |
| \$200,000-\$299,999 | 65  | \$200,000+          | 0  |
| \$300,000-\$399,999 | 17  |                     |    |
| \$400,000-\$499,999 | 7   | TOTAL               | 74 |
| \$500,000-\$999,999 | 5   |                     |    |
| Over \$1,000,000    | 0   |                     |    |
| TOTAL               | 520 |                     |    |

|          | YTD Sales thru November 2001:8,047 1(Total number of sales reported between January 1st, 2001 and November<br>30th, 2001 in Classes 1 & 2) |       |  |  |  |  |  |
|----------|--|-------|--|--|--|--|--|
| 42<br>32 |  |       |  |  |  |  |  |
| 0        | Class I Active Listings as of 10/31/2001:  | 3,519 |  |  |  |  |  |
| 74       | Class II Active Listings as of 10/31/2001:   | 477   |  |  |  |  |  |

Class I & II Active Listings as of 10/31/2001: 3,996

NOTES:<sup>1</sup> YTD (Year-To-Date) Sales = total number of sales reported on 10th day of the month; Actual Y-T-D sales will be higher due to additional sales being input into MLS after the 10th day of the month. Statistics for November 2001 pulled 12/10/01. Statistics for November 2000 pulled 12/10/00.



## Sold & Closed Existing Single-Family Homes

Class I (Existing Single-Family Detached) & Class II (Existing Condo, Townhome & Patio Homes Attached) Combined

|                                  | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u>     | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|----------------------------------|-------------|-------------|-------------|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| January                          | 261         | 239         | 324         | 338             | 481         | 425         | 413         | 357         | 335         | 399         | 376         | 420         |
| February                         | 248         | 276         | 375         | 428             | 468         | 458         | 479         | 384         | 448         | 488         | 431         | 482         |
| March                            | 362         | 385         | 608         | 508             | 635         | 523         | 571         | 455         | 643         | 632         | 680         | 674         |
| April                            | 326         | 481         | 602         | 522             | 581         | 466         | 492         | 526         | 580         | 568         | 545         | 723         |
| Мау                              | 453         | 503         | 521         | 579             | 643         | 549         | 410         | 646         | 658         | 663         | 634         | 837         |
| June                             | 404         | 526         | 601         | 708             | 671         | 627         | 628         | 589         | 701         | 685         | 677         | 714         |
| July                             | 386         | 509         | 621         | 670             | 594         | 707         | 669         | 692         | 729         | 717         | 664         | 864         |
| August                           | 488         | 513         | 653         | 690             | 709         | 767         | 684         | 615         | 644         | 729         | 701         | 791         |
| September                        | 416         | 462         | 603         | 682             | 641         | 583         | 538         | 596         | 621         | 619         | 575         | 662         |
| October                          | 389         | 400         | 631         | 592             | 573         | 625         | 566         | 599         | 616         | 552         | 582         | 671         |
| November                         | 273         | 364         | 588         | 534             | 540         | 525         | 486         | 488         | 520         | 517         | 521         | 594         |
| December                         | <u>323</u>  | <u>413</u>  | <u>563</u>  | <u>625</u>      | <u>546</u>  | <u>528</u>  | <u>498</u>  | _483        | <u>559</u>  | <u>508</u>  | <u>354</u>  |             |
| TOTALS                           | 4,329       | 5,071       | 6,690       | 6,876           | 7,082       | 6,783       | 6,434       | 6,430       | 7,054       | 7,077       | 6,740       |             |
| November                         | 273         | 364         | 588         | 534             | 540         | 525         | 486         | 488         | 520         | 517         | 521         | 594         |
| November 2001 VS. November 2000: |             |             |             | 73 More Sales   |             |             | + 14.01 %   |             |             |             |             |             |
| November 2001 VS. October 2001:  |             |             |             | 77 Less Sales   |             |             | - 11.48 %   |             |             |             |             |             |
| Year to Date 2001 VS. 2000:      |             |             |             | 1046 More Sales |             |             | + 16.38 %   |             |             |             |             |             |



## MLS CLASS I & II LISTING INVENTORY AREAS 1-76

The following is a monthly breakout of listing inventory back to 1996. Figures are the total number of Class I and Class II Existing Single-Family listings active in MLS on the 10th day of each month shown.

|           | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> |
|-----------|-------------|-------------|-------------|-------------|-------------|-------------|
| January   | 2,778       | 3,391       | 4,048       | 4,276       | 4,288       | 4,156       |
| February  | 2,827       | 3,640       | 4,356       | 4,645       | 4,378       | 4,447       |
| March     | 2,963       | 3,862       | 4,594       | 4,830       | 4,525       | 3,764       |
| April     | 3,163       | 4,221       | 4,839       | 4,891       | 4,696       | 4,257       |
| Мау       | 3,348       | 4,447       | 4,996       | 5,094       | 4,870       | 4,154       |
| June      | 3,615       | 4,645       | 5,041       | 5,218       | 5,111       | 4,492       |
| July      | 3,825       | 4,771       | 5,154       | 5,261       | 5,154       | 4,622       |
| August    | 3,873       | 4,776       | 5,155       | 5,310       | 5,240       | 3,923       |
| September | 3,859       | 4,684       | 5,030       | 5,160       | 5,164       | 4,118       |
| October   | 3,763       | 4,529       | 4,873       | 5,009       | 5,020       | 4,037       |
| November  | 3,729       | 4,439       | 4,783       | 4,790       | 4,790       | 3,848       |
| December  | 3,635       | 4,259       | 4,547       | 4,477       | 4,518       |             |

The record month for Class I and Class II ACTIVE listings in MLS was <u>August 1999</u> when the total was <u>5,310</u>. The prior record was set in <u>July 1988</u>, when <u>5,156</u> Class I and II listings in MLS were posted.