

### Metropolitan Albuquerque Housing Trends ~ 2001 vs. 2000

Class I (Existing Single-Family Detached) and Class II (Existing Condo/Townhome/Patio Home Attached) Homes

		Average Price '01	Average Price 00			2001 Sales	2000 Sales	Pending '01	Contracts '00		
		\$146,935 \$102,991	\$161,400 \$100,685	7.03%	8.21%	391 <u>29</u> <b>420</b>	336 <u>40</u> <b>376</b>	432 <u>41</u> <b>473</b>	420 <u>49</u> <b>469</b>	1,098	154
		\$152,627 \$ 99,839	\$153,079 \$109,149	7.00%	8.33%	445 _37	386 <u>45</u>	418 _35	478 _50	1,190	117
		\$151,093 \$101,099	\$150,413 \$101,244	7.00%	8.24%	612 _62	606 <u>74</u>	793 _65	453 <u>54</u>	1,444	157
		\$150,783 \$100,372	\$158,011 \$106,231	6.85%	8.15%	664 _59	482 63	755 <u>69</u>	471 _33	1,366	149
				6.94%	8.52%	762 _75	587 47	788 _73	530 _40	1,444	175
		\$161,833 \$109,898	\$154,793 \$104,998	6.88%	8.29%	649 _65	626 <u>51</u>	805 <u>86</u>	522 _ <u>53</u>	1,438	172
		\$163,000 \$105,516	\$156,808 \$ 96,627	6.79%	8.15%	798 _66	616 48	768 _63	473 _40	1,365	149
				6.59%	8.03%	726 _65	643 <u>58</u>	720 _72	509 <u>61</u>	1,387	183
\$129,000		\$124,945 \$ 90,400	\$147,469 \$ 98,796	6.40%	7.91%	598 <u>64</u> <b>662</b>	520 <u>55</u> <b>575</b>	609 <u>59</u> <b>668</b>	430 <u>55</u> <b>485</b>	1,127	164
_	\$122,000 \$105,000 \$131,250 \$ 98,000 \$124,500 \$ 89,500 \$125,500 \$ 95,000 \$132,724 \$ 98,250 \$139,900 \$103,500 \$139,000 \$103,500 \$129,900 \$101,500	\$122,000 \$127,600 \$105,000 \$98,100 \$131,250 \$127,950 \$98,000 \$112,000 \$124,500 \$126,750 \$89,500 \$97,000 \$125,500 \$132,500 \$95,000 \$94,000 \$132,724 \$130,000 \$98,250 \$89,000 \$139,900 \$132,724 \$103,500 \$97,900 \$139,000 \$130,000 \$96,000 \$89,160	Price '01         Price '00         Price '01           \$122,000         \$127,600         \$146,935           \$105,000         \$ 98,100         \$102,991           \$131,250         \$127,950         \$152,627           \$ 98,000         \$112,000         \$ 99,839           \$124,500         \$126,750         \$151,093           \$ 89,500         \$ 97,000         \$150,783           \$ 95,000         \$ 94,000         \$150,831           \$ 132,724         \$130,000         \$151,881           \$ 98,250         \$ 89,000         \$105,507           \$139,900         \$132,724         \$161,833           \$103,500         \$ 97,900         \$109,898           \$139,000         \$130,000         \$163,000           \$ 96,000         \$ 89,160         \$105,516           \$129,900         \$131,250         \$156,000           \$101,500         \$102,750         \$113,812	Price '01         Price '00         Price '01         Price 00           \$122,000         \$127,600         \$146,935         \$161,400           \$105,000         \$98,100         \$102,991         \$100,685           \$131,250         \$127,950         \$152,627         \$153,079           \$ 98,000         \$112,000         \$99,839         \$109,149           \$124,500         \$126,750         \$151,093         \$150,413           \$ 89,500         \$ 97,000         \$150,783         \$158,011           \$ 95,000         \$ 94,000         \$150,783         \$158,011           \$ 132,724         \$130,000         \$151,881         \$156,965           \$ 98,250         \$ 89,000         \$105,507         \$ 97,126           \$139,900         \$132,724         \$161,833         \$154,793           \$103,500         \$ 97,900         \$109,898         \$104,998           \$139,000         \$130,000         \$163,000         \$156,808           \$ 96,000         \$ 89,160         \$156,000         \$155,469           \$101,500         \$102,750         \$113,812         \$106,599	Price '01         Price '00         Price '01         Price 00         Rate '01           \$122,000         \$127,600         \$146,935         \$161,400         7.03%           \$105,000         \$98,100         \$152,627         \$153,079         7.00%           \$131,250         \$127,950         \$152,627         \$153,079         7.00%           \$98,000         \$112,000         \$99,839         \$109,149         7.00%           \$124,500         \$126,750         \$151,093         \$150,413         7.00%           \$125,500         \$132,500         \$150,783         \$158,011         6.85%           \$125,500         \$132,500         \$150,783         \$158,011         6.85%           \$132,724         \$130,000         \$151,881         \$156,965         6.94%           \$139,900         \$132,724         \$161,833         \$154,793         6.88%           \$139,000         \$130,000         \$163,000         \$156,808         6.79%           \$129,900         \$131,250         \$156,000         \$155,469         6.59%           \$101,500         \$102,750         \$113,812         \$106,599         6.59%	Price '01         Price '00         Price '01         Price 00         Rate '01         Rate '00           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%           \$124,500         \$1126,750         \$151,093         \$150,413         7.00%         8.24%           \$125,500         \$132,500         \$150,783         \$158,011         6.85%         8.15%           \$132,724         \$130,000         \$151,881         \$156,965         6.94%         8.52%           \$139,900         \$132,724         \$161,833         \$154,793         6.88%         8.29%           \$139,000         \$130,000         \$163,000         \$156,808         6.79%         8.15%           \$129,900         \$131,250         \$156,000         \$155,469         6.59%         8.03%           \$129,000         \$124,945         \$124,945         \$147,469         6.40%         7.91%	Price '01         Price '00         Price '01         Price '00         Rate '01         Rate '00         Sales           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%         391           \$105,000         \$98,100         \$102,991         \$100,685         7.03%         8.21%         391           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%         445           \$98,000         \$112,000         \$99,839         \$150,413         7.00%         8.24%         612           \$89,500         \$126,750         \$151,093         \$150,413         7.00%         8.24%         612           \$89,500         \$132,500         \$150,783         \$158,011         6.85%         8.15%         64           \$95,000         \$94,000         \$100,372         \$106,231         6.85%         8.52%         762           \$98,250         \$89,000         \$151,881         \$156,965         6.94%         8.52%         762           \$98,250         \$89,000         \$105,507         \$97,126         6.88%         8.29%         649           \$133,900         \$130,000         \$161,833         \$154,793         6.88%         <	Price '01         Price '00         Price '01         Price '00         Rate '01         Rate '00         Sales         Sales           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%         391         336           \$105,000         \$98,100         \$102,991         \$100,685         7.03%         8.21%         391         336           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%         445         386           \$98,000         \$112,000         \$99,839         \$109,149         7.00%         8.24%         612         606           \$98,500         \$97,000         \$151,093         \$101,244         7.00%         8.24%         612         606           \$95,000         \$94,000         \$150,783         \$158,011         6.85%         8.15%         664         482           \$95,000         \$94,000         \$151,881         \$106,231         6.85%         8.52%         762         587           \$98,250         \$89,000         \$151,881         \$156,965         6.94%         8.52%         762         587           \$130,500         \$97,900         \$109,898         \$104,998         6.88%	Price '01         Price '00         Price '01         Price '00         Rate '01         Rate '00         Sales '01           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%         391 336         432 29 40         41 41 473           \$105,000         \$98,100         \$152,627         \$153,079         7.00%         8.33%         445 386 418 453         418 453           \$98,000         \$112,000         \$99,839         \$109,149         7.00%         8.24%         612 606 744 53         453 35 453           \$124,500         \$126,750         \$151,093         \$150,413 7.00%         7.00%         8.24%         612 606 74 680 858           \$125,500         \$132,500         \$150,783         \$158,011 6.85%         8.15%         664 482 755 660 858           \$95,000         \$94,000         \$100,372         \$106,231         6.85% 8.52%         762 59 63 69 723 545 824           \$132,724         \$130,000         \$151,881 5156,965 97,126         6.94% 8.52%         762 587 788 824           \$1339,900         \$132,724 \$109,898 \$109,898 \$104,998         \$104,998 \$109,898 \$104,998         8.15% 649 626 65 51 86 714 677 891           \$139,000         \$97,900 \$130,000 \$109,898 \$109,898 \$104,998         \$104,998 649 666 66 48 664 664 881	Price '01         Price '00         Price '01         Price '00         Rate '01         Rate '01         Sales         '01         '00           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%         391         336         432         420           \$105,000         \$ 98,100         \$102,991         \$100,685         7.03%         8.21%         391         336         432         420           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%         445         386         418         478           \$ 98,000         \$112,000         \$ 99,839         \$109,149         7.00%         8.33%         445         386         418         478           \$ 98,000         \$112,000         \$ 99,839         \$109,149         7.00%         8.33%         445         386         418         478           \$ 98,000         \$126,750         \$151,093         \$150,413         7.00%         8.24%         612         606         793         453           \$ 89,500         \$ 97,000         \$150,783         \$158,011         6.85%         8.15%         664         482         755         471           \$ 98,250	Price '01         Price '02         Price '03         Price '04         Price '05         Rate '01         Rate '01         '00         Class I           \$122,000         \$127,600         \$146,935         \$161,400         7.03%         8.21%         391         336         432         420         1,098           \$105,000         \$98,100         \$102,991         \$100,685         7.03%         8.21%         391         336         432         420         1,098           \$131,250         \$127,950         \$152,627         \$153,079         7.00%         8.33%         445         386         418         478         1,190           \$124,500         \$126,750         \$151,093         \$150,413         7.00%         8.24%         612         606         793         453         528           \$124,500         \$132,500         \$151,093         \$150,413         7.00%         8.24%         612         606         793         453         1,444           \$89,500         \$132,500         \$150,783         \$158,011         6.85%         8.15%         664         482         755         471         1,366           \$132,724         \$130,000         \$100,372         \$106,231         6.94%

YTD Sales thru SEPTEMBER 2001:	6,663*
Class I Active Listings as of 10/10/01:	6,094
Class II Active Listings as of 10/10/01:	<u> 569</u>
Class I & II Active Listings as 10/10/01:	3,983

 YTD Sales thru SEPTEMBER 2000:
 5,359 \*

 Class I Active Listings as of 10/11/00:
 4,367

 Class II Active Listings as of 10/11/00:
 506

 Class I & II Active Listings as 10/11/00:
 4,873

 YTD Sales thru SEPTEMBER 1999:
 5,500 \*

 Class I Active Listings as of 10/10/99:
 4,426

 Class II Active Listings as of 10/10/99:
 583

 Class I & II Active Listings as 10/10/99:
 5,009

<sup>\*</sup> YEAR-TO-DATE (YTD) Sales = the total number of sales reported on the 10th day of the month; Actual Y-T-D sales will be higher due to additional sales being transferred from "Pending" Status after the 10th day of the month.

# **Sold & Closed Existing Single-Family Homes**

Class I (Existing Single-Family Detached)
& Class II (Existing Condo, Townhome & Patio Homes Attached) Combined

	<u>1990</u>	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>
January	261	239	324	338	481	425	413	357	335	399	376	420
February	248	276	375	428	468	458	479	384	448	488	431	482
March	362	385	608	508	635	523	571	455	643	632	680	674
April	326	481	602	522	581	466	492	526	580	568	545	723
Мау	453	503	521	579	643	549	410	646	658	663	634	837
June	404	526	601	708	671	627	628	589	701	685	677	714
July	386	509	621	670	594	707	669	692	729	717	664	864
August	488	513	653	690	709	767	684	615	644	729	701	791
September	416	462	603	682	641	583	538	596	621	619	575	662
October	389	400	631	592	573	625	566	599	616	552	582	
November	273	364	588	534	540	525	486	488	520	517	521	
December	<u>323</u>	<u>413</u>	<u>563</u>	<u>625</u>	<u>546</u>	<u>528</u>	<u>498</u>	<u>483</u>	<u>559</u>	<u>508</u>	<u>354</u>	
TOTALS	4,329	5,071	6,690	6,876	7,082	6,783	6,434	6,430	7,054	7,077	6,740	
September	416	462	603	682	641	583	538	596	621	619	575	662

September 2001 VS. September 2000: 87 More Sales + 15.13 %

September 2001 VS. August 2001: 129 Fewer Sales - 16.31 %

Year to Date 2001 VS. 2000: 884 More Sales + 16.73 %

#### **MLS CLASS I & II LISTING INVENTORY AREAS 1-76**

The following is a monthly breakout of listing inventory back to 1996. Figures are the total number of Class I and Class II Existing Single-Family listings active in MLS on the 10th day of each month shown.

	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>
January	2,778	3,391	4,048	4,276	4,288	4,156
February	2,827	3,640	4,356	4,645	4,378	4,447
March	2,963	3,862	4,594	4,830	4,525	3,764
April	3,163	4,221	4,839	4,891	4,696	4,257
Мау	3,348	4,447	4,996	5,094	4,870	4,154
June	3,615	4,645	5,041	5,218	5,111	4,492
July	3,825	4,771	5,154	5,261	5,154	4,622
August	3,873	4,776	5,155	5,310	5,240	3,923
September	3,859	4,684	5,030	5,160	5,164	4,118
October	3,763	4,529	4,873	5,009	5,020	3,977
November	3,729	4,439	4,783	4,790	4,790	
December	3,635	4,259	4,547	4,477	4,518	

The record month for Class I and Class II ACTIVE listings in MLS was <u>August 1999</u> when the total was <u>5,310</u>. The prior record was set in <u>July 1988</u>, when <u>5,156</u> Class I and II listings in MLS were posted.

## September 2001 Housing Activity Report Class I ~ Existing Single-Family Detached

	Total Active Listings	Total Pending Listings	Total Sales Sold & Closed	Average Closed Sale Price
1. Sandia Heights	23	6	7	\$274,285
2. North Albuq. Acres	60	6	9	\$480,144
3. Far NE Heights	264	93	89	\$201,754
4. Near NE Heights	191	57	52	\$128,457
5. NE Heights	275	78	78	\$127,456
6. Four Hills	39	6	5	\$212,180
7. SE Heights	130	33	33	\$119,132
8. Downtown	67	11	11	\$131,763
9. Southwest	251	34	31	\$ 97,021
10. North Valley	232	30	35	\$143,819
11. Northwest Heights	285	63	77	\$151,661
12. Paradise Hills	215	31	36	\$153,093
13. Corrales	82	8	7	\$323,742
14. Rio Rancho South	49	5	6	\$107,233
15. Rio Rancho Mid/ Corrales Heights	213	52	34	\$105,476
16. Rio Rancho North	153	22	19	\$118,098
17. Bernalillo/Algodones	15	1	0	\$ 0
18. Placitas	66	9	6	\$277,310
2129. East Mountain Area	418	29	31	\$155,920
6976. Valencia County	424	38	32	\$111,172

# January-September 2001 vs. January-September 2000 Housing Activity Report Class I ~ Existing Single-Family Detached

	Total Sales • 2001 Sold & Closed	Average Closed Sale Price	Total Sales • 2000 Sold & Closed	Average Closed Sale Price
1. Sandia Heights	86	\$314,955	78	\$264,277
2. North Albuq. Acres	88	\$384,563	54	\$336,463
3. Far NE Heights	938	\$202,109	796	\$187,390
4. Near NE Heights	556	\$130,932	475	\$124,593
5. NE Heights	822	\$133,493	737	\$130,497
6. Four Hills	54	\$206,524	54	\$211,461
7. SE Heights	281	\$127,165	243	\$131,915
8. Downtown	86	\$119,101	73	\$107,963
9. Southwest	332	\$ 95,280	254	\$ 96,752
10. North Valley	294	\$173,030	246	\$198,438
11. Northwest Heights	645	\$138,290	579	\$128,117
12. Paradise Hills	342	\$152,991	241	\$149,815
13. Corrales	97	\$293,495	83	\$250,263
14. Rio Rancho South	52	\$121,963	52	\$122,142
15. Rio Rancho Mid/ Corrales Heights	397	\$110,531	402	\$113,568
16. Rio Rancho North	298	\$121,651	213	\$114,384
17. Bernalillo/Algodones	15	\$189,461	10	\$ 91,100
18. Placitas	77	\$292,159	58	\$254,451
2129. East Mountain Area	319	\$166,621	316	\$149,038
6976. Valencia County	319	\$112,257	276	\$110,270

<sup>© 2001</sup> Southwest Multiple Listing Service. Statistics pulled from SWMLS computer system 10/10/01. The Albuquerque Board of Realtors® reports statistics from its Southwest Multiple Listing Service.

