Greater Albuquerque Area Housing Trends – December 2002

Class I (Existing Single-Family Detached) and Class II (Existing Condo/Townhome/Patio Home Attached) Homes Areas 1-18, 21-29, 69-76

Month:	2002	2001	2002	2001	2002	2001	2002	2001	NEW LISTINGS	
Dec.	Avg. Sales	Avg. Sales	Avg. Int.	Avg. Int	Sales	Sales	Contracts	Contracts	Class I & II	Class I & II
	Price	Price	Rate	Rate			Written	Written	Dec '02	Dec. '01
Class I	\$170,073	\$160,729	5.73%	6.75%	611	506	511	475	607	612
Class II	\$107,244	\$105,692			<u>73</u>	<u>51</u>	<u>_56</u>	_34	57	_90
					684	557	567	509	664	702

December 200 Class I	2 Sales	December 200 Class II	2 Sales	Total Pendir Class I	ngs	Total Pendin Class II	gs
Areas 1-12	449	Areas 1-12	67	Areas 1-12	376	Areas 1-12	49
Area 13	9	Area 13	1	Area 13	5	Area 13	0
Areas 14-16	61	Areas 14-16	1	Areas 14-16	59	Areas 14-16	5
Area 17	3	Area 17	0	Area 17	4	Area 17	1
Area 18	9	Area 18	0	Area 18	4	Area 18	0
Areas 21-29	43	Areas 21-29	0	Areas 21-29	33	Areas 21-29	0
Areas 69-76	_37	Areas 69-76	_4	Areas 69-76	_30	Areas 69-76	1
TOTAL	611	TOTAL	73	TOTAL	511	TOTAL	56

Median Price December '02

Median Price December '01

Class 1	138,000
Class 2	106,943

136,500 102,500

December 2002 Sales Class I & II By Price Range Areas 1-18, 21-29, 69-76

ClassI		ClassII	
\$1-\$99,999	139	\$1-\$99,999	31
\$100,000-\$199,999	329	\$100,000-\$199,999	41
\$200,000-\$299,999	78	\$200,000+	1
\$300,000-\$399,999	40		
\$400,000-\$499,999	9	TOTAL	73
\$500,000-\$999,999	15		
Over \$1,000,000	1		
TOTAL	611		

YTD Sales Price as of December '02 9617'

(Total number of sales reported between January 1st, 2002 and December 31st, 2002 in Classes 1 & 2)

Class I Active Listings as of 12/31/2002: 3,183

Class II Active Listings as of 12/31/2002: 341

Class I & II Active Listings as of 12/31/02: 3,524

NOTES: 1 YTD (Year-To-Date) Sales = total number of sales reported on 10th day of the month; Actual Y-T-D sales will be higher due to additional sales being input into MLS after the 10th day of the month. Statistics for December 2002 pulled 1/10/03. Statistics for December 2001 pulled 1/10/02.

Sold & Closed Existing Single-Family Homes

Class I (Existing Single-Family Detached) & Class II (Existing Condo, Townhome & Patio Homes Attached) Combined

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
January	239	324	338	481	425	413	357	335	399	376	420	536
February	276	375	428	468	458	479	384	448	488	431	482	566
March	385	608	508	635	523	571	455	643	632	680	674	653
April	481	602	522	581	466	492	526	580	568	545	723	726
Мау	503	521	579	643	549	410	646	658	663	634	837	791
June	526	601	708	671	627	628	589	701	685	677	714	859
July	509	621	670	594	707	669	692	729	717	664	864	878
August	513	653	690	709	767	684	615	644	729	701	791	906
September	462	603	682	641	583	538	596	621	619	575	662	747
October	400	631	592	573	625	566	599	616	552	582	671	798
November	364	588	534	540	525	486	488	520	517	521	594	727
December	<u>413</u>	<u>563</u>	<u>625</u>	<u>546</u>	<u>528</u>	4 <u>83</u>	<u>559</u>	<u>559</u>	<u>508</u>	<u>354</u>	<u>557</u>	<u>684</u>
TOTALS	5,071	6,690	6,876	7,082	6,783	6,434	6,430	7,054	7,077	6,740	7,989	8,871
December	413	563	625	546	528	483	559	559	508	354	557	684

Dec. 2002 VS. Dec. 2001: 127 More Sales + 22.80 %

Dec. 2002 VS. Nov. 2002: 43 Less Sales - 5.91 %

Year to Date 2002 VS. 2001: 882 More Sales + 11.04 %

MLS CLASS I & II LISTING INVENTORY AREAS 1-76

The following is a monthly breakout of listing inventory back to 1997. Figures are the total number of Class I and Class II Existing Single-Family listings active in MLS on the 10th day of each month shown.

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	2003
January	3,391	4,048	4,276	4,288	4,156	3,996	3,332
February	3,640	4,356	4,645	4,378	4,447	3,823	
March	3,862	4,594	4,830	4,525	3,764	3,901	
April	4,221	4,839	4,891	4,696	4,257	4,211	
Мау	4,447	4,996	5,094	4,870	4,154	4,178	
June	4,645	5,041	5,218	5,111	4,492	4,267	
July	4,771	5,154	5,261	5,154	4,622	4,280	
August	4,776	5,155	5,310	5,240	3,923	4,186	
September	4,684	5,030	5,160	5,164	4,118	4,016	
October	4,529	4,873	5,009	5,020	4,037	3,837	
November	4,439	4,783	4,790	4,790	3,848	3,697	
December	4,259	4,547	4,477	4,518	3,868	3,638	

The record month for Class I and Class II ACTIVE listings in MLS was <u>August 1999</u> when the total was <u>5,310</u>. The prior record was set in <u>July 1988</u>, when <u>5,156</u> Class I and II listings in MLS were posted.