

Greater Albuquerque Area Housing Trends – November 2002

Class I (Existing Single-Family Detached) and Class II (Existing Condo/Townhome/Patio Home Attached) Homes Areas 1-18, 21-29, 69-76

| Month: | 2002 | 2001 | 2002 | 2001 | 2002 | 2001 | 2002 | 2001 | NEW LISTINGS | | |
|---------------------|------------------------|------------------------|-------------------|------------------|----------------------------------|--------------------------------|--------------------------------|--------------------------------|-------------------------------------|--------------------------------|--|
| Nov. | Avg. Sales Price | Avg. Sales Price | Avg. Int. Rate | Avg. Int Rate | Sales | Sales | Contracts Written | Contracts Written | ClassI&II Nov'02 | Class I & II Nov. '01 | |
| Class I Class II | \$162,119 \$100,456 | \$160,729 \$105,692 | 5.76% | 6.75% | 668 _ <u>59</u> 727 | 506 <u>51</u> 557 | 691 <u>63</u> 754 | 676 <u>62</u> 738 | 1,061 <u>109</u> 1,170 | 612 <u>90</u> 702 | |

| November 20 Class I | | November 200 Class II | 2 Sales | Total Pendi Class I | ngs | Total Pendin Class II | gs |
|------------------------|-----|--------------------------|---------|------------------------|-----|--------------------------|----|
| Areas 1-12 | 490 | Areas 1-12 | 45 | Areas 1-12 | 524 | Areas 1-12 | 53 |
| Area 13 | 14 | Area 13 | 2 | Area 13 | 11 | Area 13 | 2 |
| Areas 14-16 | 98 | Areas 14-16 | 6 | Areas 14-16 | 74 | Areas 14-16 | 2 |
| Area 17 | 2 | Area 17 | 1 | Area 17 | 4 | Area 17 | 0 |
| Area 18 | 4 | Area 18 | 0 | Area 18 | 9 | Area 18 | 0 |
| Areas 21-29 | 31 | Areas 21-29 | 0 | Areas 21-29 | 34 | Areas 21-29 | 0 |
| Areas 69-76 | 29 | Areas 69-76 | _5 | Areas 69-76 | _35 | Areas 69-76 | 6 |
| TOTAL | 668 | TOTAL | 59 | TOTAL | 691 | TOTAL | 63 |

Median Price November '02

Median Price November '01

136,500

102,500

Class 1 Class 2 132,000 93,500

November 2002 Sales Class I & II By Price Range

Areas 1-18, 21-29, 69-76

| Class | | | Class II | | |
|-------|---------------------|-----|---------------------|----|--------------|
| | \$1-\$99,999 | 146 | \$1-\$99,999 | 32 | |
| | \$100,000-\$199,999 | 394 | \$100,000-\$199,999 | 26 | |
| | \$200,000-\$299,999 | 80 | \$200,000+ | 1 | Class I Acti |
| | \$300,000-\$399,999 | 21 | | | |
| | \$400,000-\$499,999 | 10 | TOTAL | 59 | Class II Act |
| | \$500,000-\$999,999 | 17 | | | |
| | Over \$1,000,000 | 0 | | | Class I & II |
| | TOTAL | | | | |
| | TOTAL | 668 | | | |
| | | | | | |

YTD Sales Price as of November '02 8890¹ (Total number of sales reported between January 1st, 2002 and November 30th, 2002 in Classes 1 & 2)

 Class I Active Listings as of 11/30/2002:
 3,317

 Class II Active Listings as of 11/30/2002:
 356

 Class I & II Active Listings as of 11/30/02:
 3,673

NOTES:¹ YTD (Year-To-Date) Sales = total number of sales reported on 10th day of the month; Actual Y-T-D sales will be higher due to additional sales being input into MLS after the 10th day of the month. Statistics for November 2002 pulled 12/10/02. Statistics for November 2001 pulled 12/10/01.



Sold & Closed Existing Single-Family Homes

Class I (Existing Single-Family Detached) & Class II (Existing Condo, Townhome & Patio Homes Attached) Combined

| | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> |
|--------------------------|----------------|---------------|-------------|----------------|-------------|-------------|-------------|---------------|-------------|-------------|----------------|-------------|
| January | 239 | 324 | 338 | 481 | 425 | 413 | 357 | 335 | 399 | 376 | 420 | 536 |
| February | 276 | 375 | 428 | 468 | 458 | 479 | 384 | 448 | 488 | 431 | 482 | 566 |
| March | 385 | 608 | 508 | 635 | 523 | 571 | 455 | 643 | 632 | 680 | 674 | 653 |
| April | 481 | 602 | 522 | 581 | 466 | 492 | 526 | 580 | 568 | 545 | 723 | 726 |
| Мау | 503 | 521 | 579 | 643 | 549 | 410 | 646 | 658 | 663 | 634 | 837 | 791 |
| June | 526 | 601 | 708 | 671 | 627 | 628 | 589 | 701 | 685 | 677 | 714 | 859 |
| July | 509 | 621 | 670 | 594 | 707 | 669 | 692 | 729 | 717 | 664 | 864 | 878 |
| August | 513 | 653 | 690 | 709 | 767 | 684 | 615 | 644 | 729 | 701 | 791 | 906 |
| September | 462 | 603 | 682 | 641 | 583 | 538 | 596 | 621 | 619 | 575 | 662 | 747 |
| October | 400 | 631 | 592 | 573 | 625 | 566 | 599 | 616 | 552 | 582 | 671 | 798 |
| November | 364 | 588 | 534 | 540 | 525 | 486 | 488 | 520 | 517 | 521 | 594 | 727 |
| December | <u>413</u> | <u>563</u> | <u>625</u> | <u>546</u> | <u>528</u> | 4 <u>83</u> | 559 | <u> 559</u> | <u>508</u> | <u>354</u> | <u> 557</u> | |
| TOTALS | 5,071 | 6,690 | 6,876 | 7,082 | 6,783 | 6,434 | 6,430 | 7,054 | 7,077 | 6,740 | 7,989 | |
| November | 364 | 588 | 534 | 540 | 525 | 486 | 488 | 520 | 517 | 521 | 594 | 727 |
| Nov. 2002 VS. Nov. 2001: | | | | 133 More Sales | | | | + 22.39 % | | | | |
| Nov. 2002 VS | | 71 Less Sales | | | - 8.90 % | | | | | | | |
| Year to Date | 755 More Sales | | | | + 10.15 % | | | | | | | |



MLS CLASS I & II LISTING INVENTORY AREAS 1-76

The following is a monthly breakout of listing inventory back to 1997. Figures are the total number of Class I and Class II Existing Single-Family listings active in MLS on the 10th day of each month shown.

| | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> |
|-----------|-------------|-------------|-------------|-------------|-------------|-------------|
| January | 3,391 | 4,048 | 4,276 | 4,288 | 4,156 | 3,996 |
| February | 3,640 | 4,356 | 4,645 | 4,378 | 4,447 | 3,823 |
| March | 3,862 | 4,594 | 4,830 | 4,525 | 3,764 | 3,901 |
| April | 4,221 | 4,839 | 4,891 | 4,696 | 4,257 | 4,211 |
| Мау | 4,447 | 4,996 | 5,094 | 4,870 | 4,154 | 4,178 |
| June | 4,645 | 5,041 | 5,218 | 5,111 | 4,492 | 4,267 |
| July | 4,771 | 5,154 | 5,261 | 5,154 | 4,622 | 4,280 |
| August | 4,776 | 5,155 | 5,310 | 5,240 | 3,923 | 4,186 |
| September | 4,684 | 5,030 | 5,160 | 5,164 | 4,118 | 4,016 |
| October | 4,529 | 4,873 | 5,009 | 5,020 | 4,037 | 3,837 |
| November | 4,439 | 4,783 | 4,790 | 4,790 | 3,848 | 3,697 |
| December | 4,259 | 4,547 | 4,477 | 4,518 | 3,868 | 3,638 |

The record month for Class I and Class II ACTIVE listings in MLS was <u>August 1999</u> when the total was <u>5,310</u>. The prior record was set in <u>July 1988</u>, when <u>5,156</u> Class I and II listings in MLS were posted.