Greater Albuquerque Area Housing Trends – September 2002

Class I (Existing Single-Family Detached) and Class II (Existing Condo/Townhome/Patio Home Attached) Homes Areas 1-18, 21-29, 69-76

Month:	2002	2001	2002	2001	2002	2001	2002	2001	NEW LISTINGS	
Sept.	Avg. Sales Price	Avg. Sales Price	Avg. Int. Rate	Avg. Int Rate	Sales	Sales	Contracts Written	Contracts Written	ClassI& II Sept.'02	Class I & II Sept. '01
Class I Class II	\$170,197 \$101,349		5.80%	6.40%	665 <u>82</u> 747	598 <u>64</u> 662	695 <u>81</u> 776	609 <u>59</u> 668	1,117 <u>130</u> 1,247	1,127 <u>164</u> 1,291

September 2002 Class I	Sales	September 200 Class II	2 Sales	Total Pendir Class I	ngs	Total Pendin Class II	gs
Areas 1-12	486	Areas 1-12	69	Areas 1-12	490	Areas 1-12	70
Area 13	11	Area 13	2	Area 13	15	Area 13	0
Areas 14-16	83	Areas 14-16	7	Areas 14-16	106	Areas 14-16	6
Area 17	2	Area 17	0	Area 17	8	Area 17	0
Area 18	5	Area 18	0	Area 18	8	Area 18	0
Areas 21-29	32	Areas 21-29	0	Areas 21-29	30	Areas 21-29	0
Areas 69-76	<u>46</u>	Areas 69-76	_4	Areas 69-76	_38	Areas 69-76	5
TOTAL	665	TOTAL	82	TOTAL	695	TOTAL	81

Median Price September '02

Median Price September '01

Class 1	137,000
Class 2	94,125

135,000 101,500

September 2002 Sales Class I & II By Price Range Areas 1-18, 21-29, 69-76

ClassI		ClassII				
\$1-\$99,999	132	\$1-\$99,999	43			
\$100,000-\$199,999	385	\$100,000-\$199,999	39			
\$200,000-\$299,999	87	\$200,000+	0			
\$300,000-\$399,999	35					
\$400,000-\$499,999	11	TOTAL	82			
\$500,000-\$999,999	13					
Over \$1,000,000	2					
TOTAL	665					

YTD Sales Price as of September '02 72761

(Total number of sales reported between January 1st, 2002 and September 30th, 2002 in Classes 1 & 2)

Class I Active Listings as of 09/30/2002: 3,609

Class II Active Listings as of 09/30/2002: 406

Class I & II Active Listings as of 09/30/02: 4,015

NOTES: YTD (Year-To-Date) Sales = total number of sales reported on 10th day of the month; Actual Y-T-D sales will be higher due to additional sales being input into MLS after the 10th day of the month. Statistics for September 2002 pulled 10/10/02. Statistics for September 2001 pulled 10/10/01.

Sold & Closed Existing Single-Family Homes

Class I (Existing Single-Family Detached) & Class II (Existing Condo, Townhome & Patio Homes Attached) Combined

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
January	239	324	338	481	425	413	357	335	399	376	420	536
February	276	375	428	468	458	479	384	448	488	431	482	566
March	385	608	508	635	523	571	455	643	632	680	674	653
April	481	602	522	581	466	492	526	580	568	545	723	726
Мау	503	521	579	643	549	410	646	658	663	634	837	791
June	526	601	708	671	627	628	589	701	685	677	714	859
July	509	621	670	594	707	669	692	729	717	664	864	878
August	513	653	690	709	767	684	615	644	729	701	791	906
September	462	603	682	641	583	538	596	621	619	575	662	747
October	400	631	592	573	625	566	599	616	552	582	671	
November	364	588	534	540	525	486	488	520	517	521	594	
December	<u>413</u>	<u>563</u>	<u>625</u>	<u>546</u>	<u>528</u>	<u>483</u>	<u>559</u>	<u>559</u>	<u>508</u>	<u>354</u>	<u>557</u>	
TOTALS	5,071	6,690	6,876	7,082	6,783	6,434	6,430	7,054	7,077	6,740	7,989	
September	462	603	682	641	583	538	596	621	619	575	662	747
Sept. 2002 VS. Sept. 2001:				85 N	lore Sa	les		+ 1	2.83 %			

Sept. 2002 VS. August 2002: 159 Less Sales - 17.55 %

Year to Date 2002 VS. 2001: 495 More Sales + 8.02 %

MLS CLASS I & II LISTING INVENTORY AREAS 1-76

The following is a monthly breakout of listing inventory back to 1997. Figures are the total number of Class I and Class II Existing Single-Family listings active in MLS on the 10th day of each month shown.

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>
January	3,391	4,048	4,276	4,288	4,156	3,996
February	3,640	4,356	4,645	4,378	4,447	3,823
March	3,862	4,594	4,830	4,525	3,764	3,901
April	4,221	4,839	4,891	4,696	4,257	4,211
Мау	4,447	4,996	5,094	4,870	4,154	4,178
June	4,645	5,041	5,218	5,111	4,492	4,267
July	4,771	5,154	5,261	5,154	4,622	4,280
August	4,776	5,155	5,310	5,240	3,923	4,186
September	4,684	5,030	5,160	5,164	4,118	4,016
October	4,529	4,873	5,009	5,020	4,037	3,837
November	4,439	4,783	4,790	4,790	3,848	
December	4,259	4,547	4,477	4,518	3,868	

The record month for Class I and Class II ACTIVE listings in MLS was <u>August 1999</u> when the total was <u>5,310</u>. The prior record was set in <u>July 1988</u>, when <u>5,156</u> Class I and II listings in MLS were posted.