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## Metropolitan Albuquerque Housing Trends - July 2005

Class R1 (Existing Single-Family Detached) and Class R2 (Existing Condo/Townhome Attached) homes

|          | Average \$ 2004 | Average \$<br>2005 | Median \$<br>2004 | Median \$<br>2005 | Interest<br>Rate '04 | Interest<br>Rate '05 | 2004<br>Sales | 2005<br>Sales | Pending<br>2004 | Pending<br>2005 | New List<br>R1 / | ings '05<br>R2 | New<br>Listings |
|----------|-----------------|--------------------|-------------------|-------------------|----------------------|----------------------|---------------|---------------|-----------------|-----------------|------------------|----------------|-----------------|
| July     |                 |                    |                   |                   |                      |                      |               |               |                 |                 |                  |                |                 |
| Class R1 | \$186,907       | \$213,850          | \$152,500         | \$174,000         | 5.77%                | 5.26%                | 1023          | 1231          | 1139            | 1448            | 1,873            | 168            | 2,041           |
| Class R2 | \$119,213       | \$134,572          | \$110,500         | \$118,500         |                      |                      | <u>108</u>    | <u>108</u>    | <u>132</u>      | <u>133</u>      |                  |                |                 |
|          |                 |                    |                   |                   |                      |                      | 1131          | 1339          | 1271            | 1581            |                  |                |                 |

|          | July 2005 S | ales      | July 2005 Sa    | Jul      | y 2005 Pendi | ngs     | July 2005 Pendings |        |         |          |
|----------|-------------|-----------|-----------------|----------|--------------|---------|--------------------|--------|---------|----------|
| Class R1 |             |           | Class R2        |          | Class R1     |         | Class R2           |        |         |          |
| Areas    | 10-120      | 891       | Areas 10-120    | 90       | Areas        | 10-120  | 999                | Areas  | 10-120  | 109      |
| Area     | 130         | 23        | Area 130        | 1        | Area         | 130     | 11                 | Area   | 130     | 2        |
| Areas    | 140-160     | 170       | Areas 140-160   | 11       | Areas        | 140-160 | 244                | Areas  | 140-160 | 14       |
| Area     | 170         | 1         | <b>Area</b> 170 | 0        | Area         | 170     | 8                  | Area   | 170     | 1        |
| Area     | 180         | 10        | <b>Area</b> 180 | 0        | Area         | 180     | 26                 | Area   | 180     | 0        |
| Areas    | 210-290     | 73        | Areas 210-290   | 0        | Areas        | 210-290 | 76                 | Areas  | 210-290 | 0        |
| Areas    | 690-760     | <u>63</u> | Areas 690-760   | <u>6</u> | Areas        | 690-760 | <u>84</u>          | Areas  | 690-760 | <u>7</u> |
| TOTAL:   |             | 1.231     | TOTAL:          | 108      | TOTAL:       |         | 1.448              | TOTAL: |         | 133      |

July 2005 Sales Class R1 & R2

By Price Range Areas 10-180, 210-290, 690-760

## **Total Active Listings** Class R1 & R2 As of August 10, 2005

|                     | 711000 10 10 | 50, 210 200, 000 100 | 710 01 71agust 10, 2000 |   |               |  |  |  |  |
|---------------------|--------------|----------------------|-------------------------|---|---------------|--|--|--|--|
| Class R             | 1            | Class R2             | 2                       | Class R1 Active as of August 10, 2005:                |               |  |  |  |  |
| \$1-\$99,999        | 89           | \$1-\$99,999         | 38                      | Class R2 Active as of August 10, 2005                 | 5: <u>185</u> |  |  |  |  |
| \$100,000-\$199,999 | 676          | \$100,000-\$199,999  | 56                      | TOTAL   | _: 2,377      |  |  |  |  |
| \$200,000-\$299,999 | 261          | \$200,000-\$299,999  | 12                      |   |               |  |  |  |  |
| \$300,000-\$399,999 | 107          | \$300,000-\$399,999  | 2                       |   |               |  |  |  |  |
| \$400,000-\$499,999 | 46           | \$400,000-\$499,999  | 0                       | YTD Sales as of August 10, 2005:                      | 7,865         |  |  |  |  |
| \$500,000-\$999,999 | 49           | \$500,000-\$999,999  | 0                       | (Total sales reported between January 1, 2005 and the | and of        |  |  |  |  |
| Over \$1,000,000    | <u>3</u>     | Over \$1,000,000     | <u>0</u>                | February , 2005, in Classes R1 & R2)                  |               |  |  |  |  |
| TOTAL:              | 1,231        | TOTAL:               | 108                     |   |               |  |  |  |  |

<sup>\*</sup>YTD sales = total sales reported on NextJuly 10th; actual sales will be higher due to input of sales into MLS after NextJuly 10th.

## **Sold & Closed Existing Single-Family Homes**

Class R1 & R2 (Existing Single-Family Detached & Condo/Townhome Attached)

|           | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> |
|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| January   | 239         | 324         | 338         | 481         | 425         | 413         | 357         | 335         | 399         | 376         | 420         | 536         | 598         | 533         | 712         |
| February  | 276         | 375         | 428         | 468         | 458         | 479         | 384         | 448         | 488         | 431         | 482         | 566         | 627         | 674         | 808         |
| March     | 385         | 608         | 508         | 635         | 523         | 571         | 455         | 643         | 632         | 680         | 674         | 653         | 799         | 833         | 919         |
| April     | 481         | 602         | 522         | 581         | 466         | 492         | 526         | 580         | 568         | 545         | 723         | 726         | 848         | 921         | 1029        |
| Мау       | 503         | 521         | 579         | 643         | 549         | 410         | 646         | 658         | 663         | 634         | 837         | 791         | 938         | 1029        | 1300        |
| June      | 526         | 601         | 708         | 671         | 627         | 628         | 589         | 701         | 685         | 677         | 714         | 859         | 982         | 1157        | 1295        |
| July      | 509         | 621         | 670         | 594         | 707         | 669         | 692         | 729         | 717         | 664         | 864         | 878         | 1110        | 1131        | 1339        |
| August    | 513         | 653         | 690         | 709         | 767         | 684         | 615         | 644         | 729         | 701         | 791         | 906         | 1054        | 1146        |             |
| September | 462         | 603         | 682         | 641         | 583         | 538         | 596         | 621         | 619         | 575         | 662         | 747         | 986         | 1022        |             |
| October   | 400         | 631         | 592         | 573         | 625         | 566         | 599         | 616         | 552         | 582         | 671         | 798         | 864         | 1001        |             |
| November  | 364         | 588         | 534         | 540         | 525         | 486         | 488         | 520         | 517         | 521         | 594         | 727         | 679         | 900         |             |
| December  | 413         | 563         | 625         | 546         | 528         | 498         | 483         | 559         | 508         | 354         | 557         | 684         | 731         | 916         |             |
| TOTALS    | 5,071       | 6,690       | 6,876       | 7,082       | 6,783       | 6,434       | 6,430       | 7,054       | 7,077       | 6,740       | 7,989       | 8,871       | 10,216      | 11,263      | 7402        |

 July 2004 vs. July 2005:
 208 More Sales
 + 18.39%

 June 2005 vs. July 2005:
 44 More Sales
 + 3.40%

 Year to Date 2004 vs. 2005:
 1124 More Sales
 + 17.90%