

5. Amy Neal

Updated at Aug 12, 2024

Name	Amy Neal
Brokerage Name	ERA Summit
City	Albuquerque
1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.	REALTOR®/Associate Broker
2. Have you been a a REALTOR® for at least three (3) years?	Yes
3. Have you been a member of GAAR for at least one (1) year?	Yes
4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?	No
5. For which position are you applying?	Director (2 year term, 4 available positions)
6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2023 - July 30, 2024) and/or are you a QB of at least 5 brokers?	N/A
7. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?	N/A
8. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)	Currently ending a 2 year term as director at GAAR. Have served on 2 Presidential Advisory Groups during that time. Also currently serving as an NMAR Director this year.
To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.	NA
9. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?	N/A
10. If Yes, what years did you serve?	
11. Number of years licensed:	10-20 years
12. Number of years of REALTOR® membership:	10-20 years
12. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?	Yes

If yes, which one and what year?	Leadership Dev. Program around 2007?
13. Please list any REALTOR® designations you hold.	NA
15. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.	NA
16. What are your primary disciplines in your real estate practice? Check all that apply.	Residential
17. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?	Yes
18. What challenges face the current real estate industry?	Helping the consumer understand the value Realtors bring to the transaction should be our focus. Also, raising the level of professionalism within our industry will help set a higher standard. I believe we can improve the lens in which our community views Realtors and provide an invaluable service to the consumer.
19. What challenges face the Association?	Educating the consumer on the new compensation rules. Building trust in the Real Estate profession. Encouraging one another to succeed.
20. Given the challenges you identified above, how would you contribute as a leader?	Focus on raising the level of professionalism so that we can all be successful, and maintain the high standards of the Code of Ethics. Holding each other accountable so that we all look better.
21. How do you feel GAAR could be more relevant to our members?	I have learned so much from serving on the GAAR Board and think that the association does a great job of connecting with its members, staying focused on education, empowerment and encouragement. By listening to our members we can explore new ways to meet their needs and implement changes that will improve the entire association and the service we can provide to the consumers.
22. Name one problem you find with GAAR and how you would fix it.	I think the board is often faced with Realtors who are not acting in the best interest of the real estate profession as a whole. One of my main focuses has been to encourage honest and ethical behavior amongst our members. With the recent approval of the Citation Program, my hope is that this will improve. I was able to serve on the PAG that first explored the idea of implementing this program, and am excited to see how it will play out.
23. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.	Discuss and vote on issues that affect our members. Often times that includes deep dives in to our Bylaws & Policies. Again, I was able to serve on a PAG that reviewed and made proposed changes to these in order to better serve the members, and to eliminate misunderstandings. Implement services that to help better ourselves and create opportunities for Realtors to be successful in business, and also be valued, trusted members of their communities.
24. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?	Yes, I affirm
25. What do you think will be unique about the next two-year time frame?	With the recent NAR Settlement, there will be a lot of education needed, not only to our members, but to the consumer. My hope is that the Association will be in a position to help the consumer understand these changes, and be a trusted resource for all.

26. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

Although my first time serving in a leadership role was when I started serving on the Board in 2023, I feel like I have learned so much. My goal is to continue that path. I really enjoy working in a group setting where we can brainstorm about issues, and listen to varying opinions. I like having a voice in that group. I want to contribute common sense views on issues that arise. Leaving emotion out of some of those decisions is sometime a challenge, but I believe in order to stay consistent and follow the Bylaws that we are charged with upholding, it is absolutely necessary. What Realtors do is important. We all know how hard we work, and I want others (our community) to understand that as well.

27. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

I've been a Realtor for almost 20 years, and I truly believe that it was an amazing career choice. When my kids were little, it allowed me to be where I wanted, when I wanted. As they grew, I was able to grow my business as well. Now, I'm a Mimi (grandma), and I am awarded those same freedoms. Being Mimi is the best thing that has ever happened to me:) I've been married for nearly 32 years. We love to go camping, fishing and spending time with our growing family.