

## 6. Christopher Venegas

Updated at Aug 08, 2024

Name	Christopher Venegas
Brokerage Name	Keller Williams Realty
City	Albuquerque
1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.	REALTOR®/Associate Broker
2. Have you been a a REALTOR® for at least three (3) years?	Yes
3. Have you been a member of GAAR for at least one (1) year?	Yes
4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?	No
5. For which position are you applying?	President-elect (1 year term, Officer position)
6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2023 - July 30, 2024) and/or are you a QB of at least 5 brokers?	Yes - I have had at least 5 transactions that closed in the prior 12 months
7. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?	Yes
8. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)	GAAR Executive Committee 2024 2022-24 GAAR BOARD OF DIRECTORS SWMLS Policy Committee 2019-21 2023 SWMLS Policy Committee Rookie of the Year panel 2018-23 Bowl-a-Thon 2018
To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.	2022,2023,2024
9. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?	Yes
10. If Yes, what years did you serve?	2022,2023,2024
11. Number of years licensed:	5-10 years
12. Number of years of REALTOR® membership:	5-10 years

12. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?	Yes
If yes, which one and what year?	2024
13. Please list any REALTOR® designations you hold.	none yet.
15. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.	GAAR, NMAR.
16. What are your primary disciplines in your real estate practice? Check all that apply.	Residential    Farm & Land    Commercial
17. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?	Yes
18. What challenges face the current real estate industry?	Aside from the obvious NAR Settlement, I think everyone is a little brain-dead. In Our metro especially, the Real Estate industry is grappling with housing affordability, and market volatility in the dynamic of turning to a buyer's market. The rising costs of housing have created barriers for many residents looking to purchase homes, making it increasingly difficult for them to enter the market. I have some people I worked with who waited and were priced completely out of the market. At any other time in history, this almost would have never happened in such a short time frame of the last 4 years. Market volatility adds yet another layer of complexity that I'm seeing sellers now facing. We as professionals need to make sure we are always on our toes ready to help educate the public on the most up-to-date market conditions. confidence, leading to uncertainty and hesitancy in transactions.
19. What challenges face the Association?	One challenge facing the Greater Albuquerque Association of Realtors may be reestablishing local respect and engagement among our members. Many individuals may view us solely as a resource for obtaining free continuing education courses and license renewals, overlooking the broader value we offer. Encouraging active participation and involvement from all members in events, training, and networking opportunities is essential for fostering a sense of community and demonstrating the diverse benefits and opportunities available through our association. Keeping members informed, motivated, and engaged is crucial for enhancing the association's impact and relevance within the real estate community.
20. Given the challenges you identified above, how would you contribute as a leader?	As a leader in the real estate industry in Albuquerque, New Mexico, I would contribute by implementing proactive strategies to address the challenges of housing affordability, market volatility, and the dynamics of a buyer's market. My real estate team we are doing this already. Being well-versed and prepared to inform the public on factual information and current market trends they are in the best position possible to make a move and not be scared of the News outlets posting misinformation for just a few extra clicks.
21. How do you feel GAAR could be more relevant to our members?	One challenge that the Greater Albuquerque Association of Realtors may face is also one of the best parts of our association. We have so many members! With that, I think it's easy for many to fall through the cracks. So I think even the little things. Inviting fellow members and encouraging new members to be involved. I know many will say it's technology that's going to help this, but I think if we can help our members be more connected it can help GAAR as a whole come to light and be relevant to us once again.
22. Name one problem you find with GAAR and how you would fix it.	One challenge that the Greater Albuquerque Association of Realtors may face is the need to enhance communication and transparency between the Board of Directors and its members. To address this issue, I would propose implementing regular town hall meetings or feedback sessions where members can voice their concerns, ask questions, and provide input on important decisions. By fostering open and clear communication channels, GAAR can strengthen trust and engagement among its members and ensure that their voices are heard and valued.

23. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

The Board of Directors of the Greater Albuquerque Association of Realtors (GAAR) is a group of elected individuals who are responsible for making important decisions on behalf of our membership's wants and needs. We oversee financial matters, establish policies, and ensure that GAAR operates in line with its goals and values. Board members bring their expertise and leadership to represent the interests of GAAR members and the community. We work together to address challenges, seize opportunities, and uphold professionalism and ethical standards in the real estate industry.

24. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

25. What do you think will be unique about the next two-year time frame?

In the next two years, the GAAR will likely face unique challenges and opportunities in our metro. With the evolving market trends, and changing consumer preferences, the Board may need to adapt its policies and strategies to stay relevant and competitive. Additionally, factors such as economic conditions, housing affordability, and regulatory changes could impact the real estate industry in our metro. It will be crucial for the Board to anticipate and address these shifts effectively to support the growth and success of its members and the community as a whole.

26. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

Chris started his Real Estate career right out of high school. Not having any family in Real Estate he quickly beat the odds and rose to owning and running one of the top teams in the Metro. "NM Home Deals" Chris also has accumulated a large rental portfolio over the years in the residential and commercial sectors. With a unique perspective in Real Estate, he provides great insight to GAAR and its members. He has an extremely driven mindset, is always willing to go the extra mile, brings value from "out-of-the-box thinking", pronoun negotiating skills, and aptitude to follow through and accomplish goals.

27. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

Those who know me know I enjoy many hobbies including traveling, investing in Real Estate, and sports cars! I'm currently restoring a vintage car with my dad. I'm also in the Boardroom Mastermind. I always have made networking an anchor of my career. I sit in a private group of the top 1% of developers and Real Estate professionals. You can always find me out and about in ABQ with my beautiful girlfriend enjoying everything our metro has to offer!