

# 1. Helen Chan

Updated at Aug 14, 2024

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| Name  | Helen Chan   |
| Brokerage Name  | ERA Summit   |
| City  | Albuquerque  |
| 1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.   | REALTOR®/Associate Broker  |
| 2. Have you been a a REALTOR® for at least three (3) years?   | Yes  |
| 3. Have you been a member of GAAR for at least one (1) year?  | Yes  |
| 4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?   | No   |
| 5. For which position are you applying?   | Vice President (1 year term, Officer position)   |
| 6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2023 - July 30, 2024) and/or are you a QB of at least 5 brokers?  | Yes - I have had at least 5 transactions that closed in the prior 12 months  |
| 7. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?   | Yes  |
| 8. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)  | GAP, ABCD, GAAR Event Center Planning, NMAR Director, NMAR Strategic Planning, GAAR Strategic Planning, NMAR Professional Development, |
| To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable. | 2022-2024  |
| 9. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?  | N/A  |
| 10. If Yes, what years did you serve?   |  |
| 11. Number of years licensed:   | 5-10 years   |
| 12. Number of years of REALTOR® membership:   | 5-10 years   |
| 12. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?  | Yes  |

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| If yes, which one and what year?   | 2021   |
| 13. Please list any REALTOR® designations you hold.  | PSA, AHWD, C2EX  |
| 15. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.   | N/A  |
| 16. What are your primary disciplines in your real estate practice? Check all that apply.  | Residential  |
| 17. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director? | Yes  |
| 18. What challenges face the current real estate industry?   | Education and sharing of correct information of the DOJ lawsuit and newly implemented rules are one of the challenges.<br><br>Assisting our clients in navigating these industry shifts while supporting our association's members will be imperative.   |
| 19. What challenges face the Association?  | This is very similar since all associations have been affected with this lawsuit.  |
| 20. Given the challenges you identified above, how would you contribute as a leader?   | My contribution is to support the communication and understanding of the new rules. Although we are faced with these challenges as a Realtor we are held to a high standard of how we conduct business and help elevate our professionalism as not just a perception and image but who we are. |
| 21. How do you feel GAAR could be more relevant to our members?  | Reach out to not only newer members but also to longer standing members or brokerages. Ask if their needs are being met and what improvements they would like to see.  |
| 22. Name one problem you find with GAAR and how you would fix it.  | With over 4000 members in our association, one challenge is having enough reach to make sure communication is being read or heard by the entire membership. Speak directly with brokers on the QB level and find out what communication vehicle would work best for their office.              |
| 23. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.   | To get the relevant information to our individual offices and be responsible stewards for our fellow members.  |
| 24. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?  | Yes, I affirm  |
| 25. What do you think will be unique about the next two-year time frame?   | The Albuquerque real estate landscape may be changing as developers and industry needs adjust to inventory. Along with how brokers will be adjusting our business models and adjusting again if there should be additional rule changes will make it unique.                                   |
| 26. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?  | Along with serving my two year term, I am additionally serving the remainder of another term. I have participated in leadership courses, cohorts for board leadership, and other workshops to improve my communication skills.   |
| 27. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)   | My family offered me a great gift of food appreciation as restaurant operators and major foodies.  |