



Southeast Heights – 71

South of Central Ave, East of San Mateo / Kirtland AFB, North of Kirtland AFB, West of Tramway Blvd NE

Single-Family Detached	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	16	20	+ 25.0%	16	20	+ 25.0%
Pending Sales	14	14	0.0%	14	14	0.0%
Closed Sales	15	13	- 13.3%	15	13	- 13.3%
Days on Market Until Sale	28	39	+ 39.3%	28	39	+ 39.3%
Median Sales Price*	\$280,000	\$325,000	+ 16.1%	\$280,000	\$325,000	+ 16.1%
Average Sales Price*	\$302,666	\$333,646	+ 10.2%	\$302,666	\$333,646	+ 10.2%
Percent of List Price Received*	97.9%	99.3%	+ 1.4%	97.9%	99.3%	+ 1.4%
Inventory of Homes for Sale	18	23	+ 27.8%	—	—	—
Months Supply of Inventory	1.1	1.4	+ 27.3%	—	—	—

Single-Family Attached	January			Year to Date		
Key Metrics	2024	2025	% Change	Thru 1-2024	Thru 1-2025	% Change
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Pending Sales	5	6	+ 20.0%	5	6	+ 20.0%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Days on Market Until Sale	10	27	+ 170.0%	10	27	+ 170.0%
Median Sales Price*	\$296,500	\$187,500	- 36.8%	\$296,500	\$187,500	- 36.8%
Average Sales Price*	\$296,500	\$187,500	- 36.8%	\$296,500	\$187,500	- 36.8%
Percent of List Price Received*	96.4%	94.2%	- 2.3%	96.4%	94.2%	- 2.3%
Inventory of Homes for Sale	4	10	+ 150.0%	—	—	—
Months Supply of Inventory	0.9	2.2	+ 144.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

