



Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	February			Year to Date		
Key Metrics	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change
New Listings	2	0	- 100.0%	2	1	- 50.0%
Pending Sales	1	1	0.0%	2	2	0.0%
Closed Sales	1	1	0.0%	3	2	- 33.3%
Days on Market Until Sale	33	15	- 54.5%	43	65	+ 51.2%
Median Sales Price*	\$173,000	\$170,000	- 1.7%	\$185,000	\$172,500	- 6.8%
Average Sales Price*	\$173,000	\$170,000	- 1.7%	\$207,667	\$172,500	- 16.9%
Percent of List Price Received*	104.8%	103.0%	- 1.7%	99.9%	104.5%	+ 4.6%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

Single-Family Attached	February			Year to Date		
Key Metrics	2024	2025	% Change	Thru 2-2024	Thru 2-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

