



Foothills North – 31

East of Tramway Blvd to mountains, South of San Antonio Dr NE, North of Montgomery Blvd NE

Single-Family Detached	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	9	13	+ 44.4%	22	34	+ 54.5%
Pending Sales	6	10	+ 66.7%	20	23	+ 15.0%
Closed Sales	9	7	- 22.2%	16	13	- 18.8%
Days on Market Until Sale	12	20	+ 66.7%	23	18	- 21.7%
Median Sales Price*	\$675,000	\$909,000	+ 34.7%	\$680,276	\$740,000	+ 8.8%
Average Sales Price*	\$769,455	\$1,069,446	+ 39.0%	\$781,131	\$966,795	+ 23.8%
Percent of List Price Received*	98.0%	94.6%	- 3.5%	97.9%	96.2%	- 1.7%
Inventory of Homes for Sale	6	15	+ 150.0%	—	—	—
Months Supply of Inventory	1.0	2.0	+ 100.0%	—	—	—

Single-Family Attached	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	0	0	0.0%	5	2	- 60.0%
Pending Sales	1	0	- 100.0%	5	3	- 40.0%
Closed Sales	1	2	+ 100.0%	4	5	+ 25.0%
Days on Market Until Sale	2	6	+ 200.0%	20	19	- 5.0%
Median Sales Price*	\$420,000	\$403,700	- 3.9%	\$467,500	\$319,900	- 31.6%
Average Sales Price*	\$420,000	\$403,700	- 3.9%	\$471,250	\$357,480	- 24.1%
Percent of List Price Received*	96.6%	99.2%	+ 2.7%	97.8%	99.7%	+ 1.9%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

