

Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	3	1	- 66.7%	5	2	- 60.0%
Pending Sales	1	1	0.0%	3	3	0.0%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Days on Market Until Sale	278	120	- 56.8%	102	83	- 18.6%
Median Sales Price*	\$348,000	\$215,000	- 38.2%	\$225,000	\$175,000	- 22.2%
Average Sales Price*	\$348,000	\$215,000	- 38.2%	\$242,750	\$186,667	- 23.1%
Percent of List Price Received*	100.0%	95.6%	- 4.4%	99.9%	101.5%	+ 1.6%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	3.7	2.8	- 24.3%	—	—	—

Single-Family Attached	March			Year to Date		
Key Metrics	2024	2025	% Change	Thru 3-2024	Thru 3-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

